

GEN 0104 Self-Development Week- 4: Unit2: Uniqueness to Self development

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Abraham Maslow Theory

What motivates human behavior? Maslow's hierarchy of needs is one of the best- known theory of motivation.



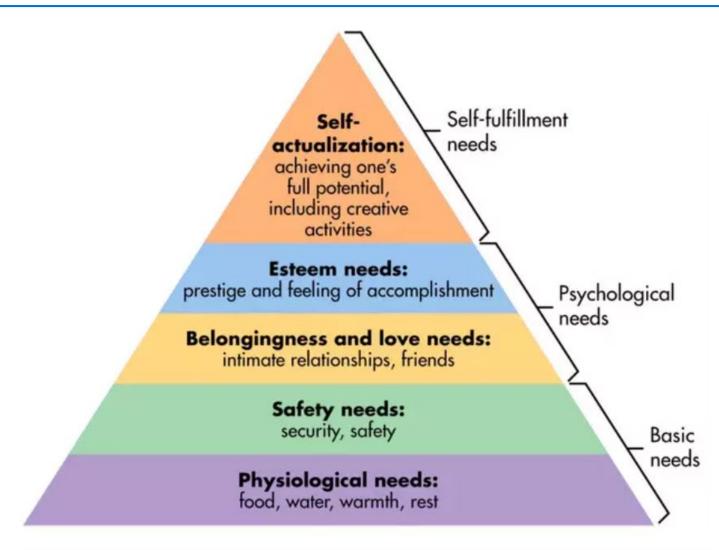
Abraham Harold Maslow Maslow (1908, 1970) was born in Brooklyn, New York. He had PhD in psychology from the University of Wisconsin.

In 1943, Abraham Maslow published a paper called <u>A Theory of Human Motivation</u>

Maslow's hierarchy of needs is a motivational theory in psychology: five -tier model of human needs:

- **1.** Physiological needs
- 2. Safety needs
- 3. Love and belongingness needs
- 4. Esteem needs: 2 categories:
- esteem for oneself (dignity, achievement, mastery, independence) and
- the desire for reputation or respect from others (status, prestige).
- 5. Self-actualization needs

5 levels of Maslow's Hierarchy of Needs



5 levels of Maslow's Hierarchy of Needs

Self-actualization

desire to become the most that one can be

Esteem

respect, self-esteem, status, recognition, strength, freedom

Love and belonging friendship, intimacy, family, sense of connection

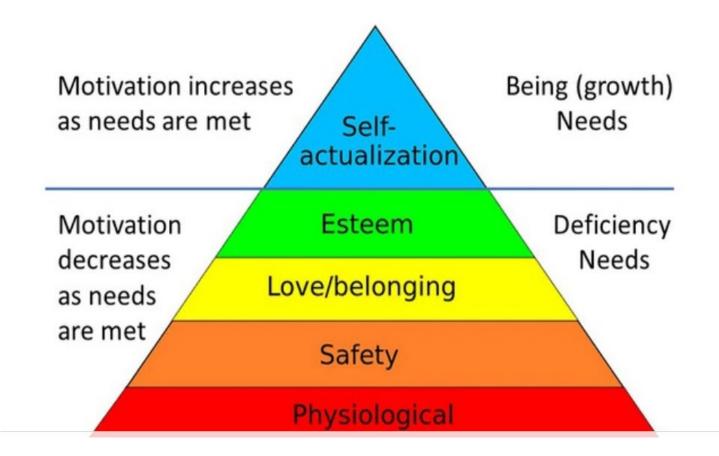
Safety needs

personal security, employment, resources, health, property

Physiological needs

air, water, food, shelter, sleep, clothing, reproduction

5 levels of Maslow's Hierarchy of Needs



WHAT IS: Maslow's Pyramid - The Hierarchy of Needs Theory

https://youtu.be/zLHiWjMFYUU

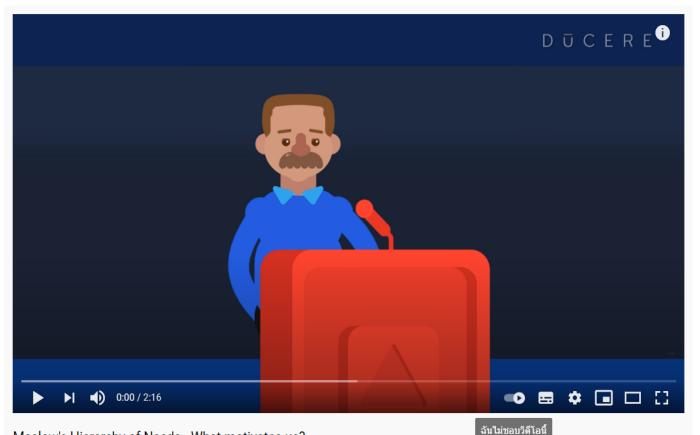


Maslow's Hierarchy of Needs -What motivates us?



https://youtu.be/IETlvTNWhPg?t=56

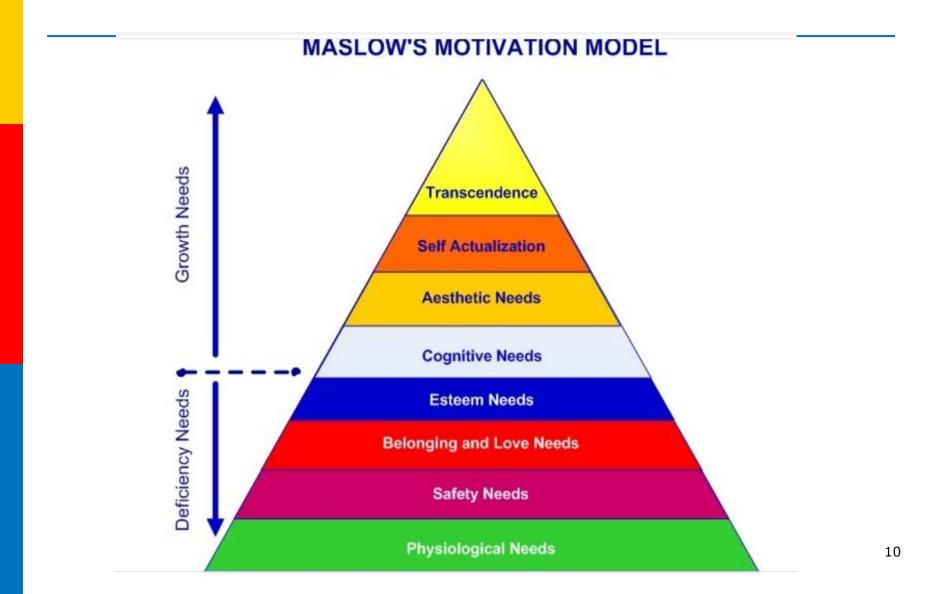
https://www.youtube.com/watch?v=IETIvTNWhPg



Discussions:

WHAT IS: Maslow's Pyramid - The Hierarchy of Needs Theory

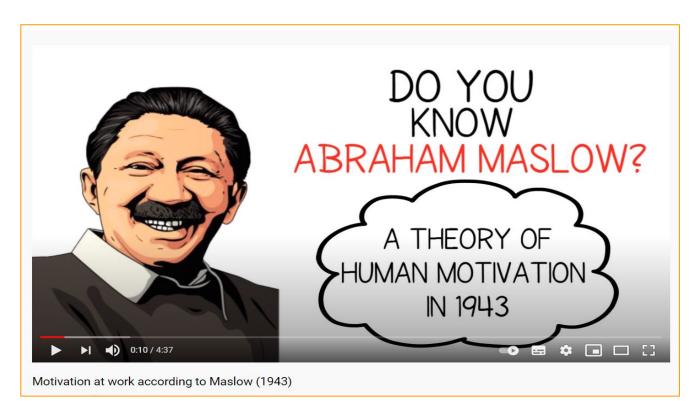
1960-1970: The expanded hierarchy of needs



Break 10 min

Motivation at work according to Maslow (1943)

https://youtu.be/J_Ri9uy878E?t=10 https://www.youtube.com/watch?v=J_Ri9uy878E



This is How to Feel Fulfilled: Advice From Abraham Maslow

https://youtu.be/K2dK1wznsmo?t=8



This is How to Feel Fulfilled: Advice From Abraham Maslow

Discussion:

Maslow's Hierarchy of Needs: Why It Still Matters in 2019?

How to Make Your Face Features More Attractive and Better Looking Instantly

https://youtu.be/pw6lx4sB6SU?t=205

https://youtu.be/pw6lx4sB6SU?t=10



• UNITED STATES How to Make Your Face Features More Attractive and Better Looking Instantly

How to make a GOOD FIRST IMPRESSION-Correct your BODY LANGUAGE MISTAKES

https://youtu.be/zydh3Zgd_Gg?t=58 https://youtu.be/zydh3Zgd_Gg



How to make a GOOD FIRST IMPRESSION- Correct your BODY LANGUAGE MISTAKES

5 TIPS to make a killer FIRST IMPRESSION when you INTRODUCE YOURSELF

https://www.youtube.com/watch?v=RU0f93849OY https://youtu.be/RU0f93849OY



5 TIPS to make a killer FIRST IMPRESSION when you INTRODUCE YOURSELF

Abraham Maslow and the Psychology of Self-Actualization

https://www.youtube.com/watch?v=ipA_XU-fsS4 https://youtu.be/ipA_XU-fsS4?t=4



Abraham Maslow and the Psychology of Self-Actualization

What is Maslow's hierarchy of needs? https://youtu.be/ofjKQsgJz9k https://youtu.be/ofjKQsgJz9k?t=5



Maslow's Hierarchy of Needs in Finding Nemo

https://youtu.be/-purUOaUZtM?t=7
https://www.youtube.com/watch?v=-purUOaUZtM





Maslow's Hierarchy of Needs in Finding Nemo

Assignments Week 4:

1. Answer: Quiz on Maslow's Hierarchy of Needs Quiz

 Select: one Video on the topic of Maslow's Hierarchy of Needs Theory Explain why you select this video.

3 Steps for a Brand New Life : Jim Rohn Speech on Personal Development

https://youtu.be/ORIjy0WLPPs







Thank Vou

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